



Chair's Report: 2006, Second Quarter

Chair Recaps Company's Success in 2005

**L. Glen Redding, Jr. of Stillwater Housing Authority of Stillwater, Oklahoma
2006 – 2007 Chair HAI Group's Board of Directors**

The quarterly Board Meeting recently held in Las Vegas, NV may prove to be one of the most meaningful meetings in company history. These meetings underscored HAI Group's success in 2005. In addition to our member retention rate holding strong at 93%, we also had, to date, the best financial year ever, which will allow us to provide dividends to HAI Group policyholders. Last year's success also prompted the Board to decrease the General Liability rate by 5%.

As always, the growth of our great organization rides on your shoulders. Your loyalty, service, and commitment have helped make this company great for nearly two decades. HAI Group, its staff, and Board and Committees would not be where we are today without you.

Have you had the opportunity to check out the new HTVN (Housing TeleVideo Network)? Recently, we have come online, where training is available right at your desktop. All PHAs have access to training. That means we currently have the ability to train all HAI Group policyholders on their insurance, safety, and risk control needs on a pay-per-view basis. We continue to provide training on all aspects of housing authority business, including project-based management, for a nominal fee. Subscriber fees have been reduced by more than half for this program. I encourage you to take advantage of this opportunity and train your PHA staff.